

Mo Mirzaei

Old Trafford, Manchester, United Kingdom

+44 7831449162

mo1mirzaei@gmail.com

www.momirzaei.com

Fully authorised to work in the UK

PROFILE

Client facing professional with a Computer Science background, combining strong analytical thinking with the ability to understand people, systems and real world business challenges. Experienced in working across technical and non technical environments, helping structure unclear problems, translate complex ideas and support better decision making. Brings a solid foundation in programming and system design while focusing on outcomes, trade offs and practical impact rather than pure engineering. Comfortable working in fast moving, early stage and client facing settings with a calm, structured approach and strong communication skills. Particularly motivated by roles where technology supports business decisions, growth and long term value.

EMPLOYMENT HISTORY

Consultative / Solutions Focused Role | Greenie Positive Limited

Manchester, United Kingdom | September 2023 – January 2024

- Worked in a client facing, early stage environment to explore how technical systems could address real operational and environmental challenges.
- Took part in discussions to clarify business needs, use cases and decision constraints related to environmental and fuel management solutions.
- Supported analysis of how technical concepts translated into practical and commercial value for stakeholders.
- Helped structure conversations around options, trade offs and feasibility rather than focusing on features alone.
- Communicated complex ideas in clear, accessible language to support informed decision making.
- Contributed to internal documentation by summarising discussions, assumptions and agreed next steps.

Solutions Consultant (Client-Facing) | RakhshIT Tech

Tehran, Iran | January 2022 – November 2022

- Worked directly with clients to understand their challenges, priorities and expectations.
- Helped structure conversations to clarify what problems needed solving and what outcomes were realistic.
- Assisted clients in comparing different approaches and understanding potential risks and benefits.
- Translated technical or abstract ideas into language suitable for non technical stakeholders.
- Supported alignment between client needs and internal capabilities through clear communication.

Business & Solutions Analyst | Pariz Groupe

Tehran, Iran | January 2021 – January 2022

- Analysed existing processes and workflows to identify inefficiencies, gaps and unclear decision points.
- Helped break down loosely defined problems into structured questions and manageable components.
- Supported planning and early stage decision making by organising information and outlining possible solution paths.
- Prepared clear written summaries to support discussions and stakeholder alignment.
- Applied systems thinking grounded in a Computer Science background to understand how different parts of a process interacted.

Independent Projects | Systems & Problem Analysis | Freelance / Self-Directed

- Analysed existing processes and workflows to identify inefficiencies, gaps and unclear decision points.
- Helped break down loosely defined problems into structured questions and manageable components.
- Supported planning and early stage decision making by organising information and outlining possible solution paths.
- Prepared clear written summaries to support discussions and alignment among stakeholders.
- Applied systems thinking grounded in a Computer Science background to understand how different parts of a process interacted.

PROBLEM SOLVING, SYSTEMS & TECHNICAL SKILLS

- **Problem Analysis & Decision Support**
Structuring unclear problems into practical options and decision paths.
Evaluating trade offs, risks and feasibility in real business contexts.
Supporting informed decision making through clear reasoning and communication.
- **Client Facing & Stakeholder Skills**
Translating complex or technical ideas into clear, non technical discussions.
Facilitating structured conversations to clarify needs, priorities and constraints.
Aligning technical possibilities with business and operational realities.
- **Systems & Technical Foundations**
Strong foundation in programming and system design (Python, SQL, JavaScript).
Experience working with backend systems, APIs and data driven applications.
Understanding how systems behave end to end, from data input to outcomes.
- **Data, Insight & Reporting**
Analysing raw data to identify patterns, issues and opportunities.
Producing clear summaries, reports and visual outputs to support understanding.
Tools include Pandas, NumPy, Power BI and data visualisation libraries.
- **Technical Operations & Delivery Awareness**
Familiarity with deployment environments, version control and cloud based tools.
Practical understanding of how software is delivered, maintained and scaled.
Comfortable working alongside engineers without positioning as a pure developer.
- **Adaptability & Learning**
Rapid learner with the ability to pick up new tools, systems and domains quickly.
Comfortable operating in early stages, fast moving and ambiguous environments.
Strong ability to adapt to new technologies and tools quickly to deliver impact.

EDUCATION

BSc Computer Science | Lancaster University

Manchester, United Kingdom | April 2025

SOFT SKILLS

- Critical Thinking & Problem Solving
- Strategic Execution & Decision Making
- Rapid Learning & Adaptability
- High Performance Mindset
- Persuasive Communication & Influence
- Resilience & Mental Strength

REFERENCES

Available upon request.